

TOGETHER WE BUILD

2023 Annual Report

You Help Us Build Strength, Stability, Self-reliance, & Shelter



MESSAGE FROM THE EXECUTIVE: Chris Wiseman



Habitat for Humanity of Chester County continues to increase our impact and serve more families than at any time in our 35-year history. Recognizing that the need for decent, affordable housing is still critical, we aren't slowing down!

Presently, we are in different stages of development of three, 40-home communities throughout the county. In Coatesville, volunteers are completing the final four homes in the Cambria community, while in West Grove we have reached the halfway point of the Fuller Meadows neighborhood. And stay tuned for some exciting news about another development that will help even more families realize their dreams of homeownership.

To address the increasing need to preserve existing housing stock in Chester County we formed the Whole Home Repair Coalition with Good Works and Good Neighbors, two longstanding home repair ministries, and together we are helping hundreds of homeowners to address health, safety, and accessibility issues.

This tremendous growth is happening because of a shared vision of a world where everyone has a safe and affordable place to live. Families, volunteers, donors, and staff work side-by-side to increase the number of homes we build, the number of repairs we complete, and the number of lives we change.

Thank you for the support and partnership that makes Chester County a better place for all!

ris Wiseman,

Executive Director

ALONE, WE CAN DO SO LITTLE; TOGETHER, WE CAN DO SO MUCH.

2023 Annual Report



OUR HISTORY



Habitat for Humanity of Chester County (HfHCC) traces its roots to 1985 when a group of volunteers began organizing and building the first Chester County Habitat house as part of the Greater Philadelphia Habitat for Humanity. The group became a separate affiliate in 1989. Since its founding, through to the end of 2023, the organization has provided affordable housing for 624 men, women and children.

As an affiliate of Habitat for Humanity International, headquartered in Americus, GA, HfHCC is a part of a worldwide effort to address poverty housing. As part of our commitment, for every home that we build in Chester County, we send a portion of our unrestricted funds to assist in the construction of homes in developing countries. Our total support for this effort exceeds \$410,000. Based on the average cost of homes in those countries, 158 additional families have been served by HfHCC.





For every home we build in Chester County, we send a portion of unrestricted funds to assist with the construction of homes in less fortunate countries. To date, 157 families have been served in underdeveloped countries. I had my son in June 2019 and was living in NC with my husband. A week after I had my son, I was rushed back to the hospital and placed in ICU for a week and a half due to multiple bi-lateral pulmonary embolisms, blood clots in my lungs. Six weeks after having my son I packed up, left my bad marriage and drove six hours back to PA. I moved in with my mom and put myself through school. I am finally in a better spot physically, mentally, and financially and am so thankful to Habitat for this opportunity. With the current market I would never been able to have this opportunity on my own.

I was ecstatic when I found out that I qualified for the Habitat's program. I finally have the opportunity to live on my own and provide for myself and my son.

During the process of building and attaining my home, I learned how strong I am and showed my son how to be independent.

Through this journey, I want my son to learn the importance of giving and helping others. I also want my son to know that hard work will help you achieve your dreams.

Jessica Menges

OUR STORY



176 homes built since 1989



42,472 of sweat equity hours by homeowners helping to build their future homes

3.6%

9%

Annual Appeal 14.9%

CONTRIBUTIONS FOR 2023

Use of Funds

Operating & Volunteer Services Costs 10%

> **Creating Homeownership Opportunities** 83%



In 2023, HfHCC raised more than \$1,829,000 in contributions from individuals, churches, foundations, corporations, special events, and United Way designations. We continue to see an increase in gift-in-kind donations to our ReStores, significant discounts from building material suppliers, and considerations from professional tradespeople who volunteer their services or bill for a nominal amount.

Grants & Foundations 49%

Total \$1,829,993.29

Every new Habitat home adds approximately \$5,000 to the tax base annually.



Habitat homes generate nearly \$500,000 in annual tax revenue for our county and school districts.

CORPORATE DONORS & FOUNDATIONS

Corporations

Bank of America/Merrill Lynch **Bentley Systems, Inc** Brandywine Valley Heating and Air Cond. **Citadel Credit Union** Constellation **Dovetail Group, LLC DuPont Eadeh Enterprises** Exelon **Kreischer Miller** MacElree Harvey Ltd. Martin Architectural Martin J Cappelletti Custom Builders, Inc. **Metropolitan Area Platform Ten** Moyer Lawn & Pest **Objective Systems, Inc. RE/MAX RKL,LLP** Saint-Gobain/Certainteed **Signature HVAC** T.O. Epps & Associates

Warfel WSFS Viwinco

Foundations and Grants

STATA

Chester County Community Foundation Colorado Episcopal Foundation Constance and Carl Ferris Foundation Crystal Trust FJN Charitable Foundation Fox and Roach Trident Charities **Norwegian-American Chamber of Commerce Raymond James Charitable Rotary Club of Central Chester County Rotary International Spurlino Family Foundation** State Farm **Stewart Huston Charitable Trust United Way Wells Fargo Housing Foundation** Wawa

Habitat home construction generates approximately \$1,000,000 in revenue for local businesses and suppliers each year



STAY INFORMED

SCAN CODE TO SEE HOW HABITAT IS RESPONDING TO THE BARRIERS TO HOMEOWNERSHIP



An affordable Habitat home is the key to building a better community for everyone!



HIGHLIGHTS

Construction

Five homes were complete during 2023 - 41,43,45,47 and 49 Fisher Lane, West Grove, PA.

Planned Construction

Volunteers will complete the final homes in Coatesville, Cambria neighborhood, as well as five homes in West Grove. Construction on a single home in Coatesville will begin in the early part of the year, along with five more homes in West Grove.

Home Repair

Recognizing that as land becomes more expensive and difficult to obtain, a new way to fulfill our vison of everyone having a decent place to call home is to make repairs that enable low- and fixed-income homeowners to remain in their homes safely. Types of repairs involve weatherization of homes, building wheelchair ramps, widening doorways, and custom fitting bathrooms to accommodate medical recommendations for independent living, and/or aging in place. In 2023, volunteers completed the interior and exterior repairs on 8 existing homes benefiting 14 adults and children.



HIGHLIGHTS CONTINUED

Special Events

Habitat for Humanity hosts events to raise awareness, engage volunteers and garner funds for new home construction. Our four signature events – Build a House, Build a Dream contest for 5th grade students; Hops for Homes beer festival; Building a Thirst beer ticket book; and the Driving to Build golf outing – raised more than \$165,000 for new home construction in 2023.

Team Builds

Thank you to the many local companies that joined us at one of our build sites in 2023. Team Builds provide companies the opportunity to work together outside of the work environment while making a difference in their community. Corporate volunteering with Habitat enables companies to build stronger relationships with their team while helping Habitat build affordable housing in Chester County. This year, Habitat hosted 37 Team Builds, which helped us raise \$132,000.



THANK YOU, 2023 TEAM BUILDS!





VOLUNTEERS

When you hear about volunteering for Habitat for Humanity, the first thought that might come to mind is a hammer and nails. While our volunteers that help with the actual construction of our homes are invaluable, so are the countless volunteers that help our organization in other ways as well – in the ReStore or administrative office, as well as at the committee and Board level. Community volunteers contributed more than 17,000 hours in 2023, making a difference to hard-working families in need.

WY Habitat for Humanity*

of Chester County

I volunteer to honor the words of the great coach

#UNSELFIE

#GivingTuesday 💙

"You can't live a perfect day unless you do something for someone who will never be able to

I give because...

repay you" - John Wooden

John Wooden:





To date, over 4,000 volunteers have donated more than 158,700 hours to help fufill Habitat's mission. Their free labor is worth more than \$500,000 annually.

- Bernie Coley



DONATE, SHOP & VOLUNTEER AT OUR RESTORES

ReStore sales have generated \$2.3M for home construction since March 2002. The success of the ReStore in Coatesville, and the availability of affordably-priced retail space, prompted the Board of Directors to open a second ReStore in the Phoenixville area in May 2022. Both stores accept donations of household items and building materials, redirecting these items from local landfills. Donors save on disposal costs and realize tax benefits, and consumers have access to low-cost home improvement materials, while also benefiting the local economy.



Now Offering Gift Cards!

Can be used in Caln or Phoenxiville







Caln ReStore 1853 East Lincoln Highway Coatesville, PA 19320

Phoenixville ReStore 785 Starr Street Phoenixville, PA 19460





Schedule your FREE donation pick up online at www.hfhcc.org/restore donate



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shop

volunteer

To date, our ReStores have saved more than 19.4 million pounds of waste from landfills.



THANK YOU TO OUR COMMUNITY PARTNERS!



Unionville High School Habitat for Humanity Campus Chapter and Unionville High School Paddle Club hosted a fundraising tournament to benefit Habitat for Humanity!



Habitat for Humanity of Chester County was honored to be selected for the Mattioni Cares Giveaway! Thank you to our friends at Mattioni Plumbing, Heating, and Cooling, and thank you to the Habitat supporter who nominated us to receive the donation.

Congratulations to our board member Christopher Pippet and Director of Operations Jason Pyrah for receiving the Exton Region Chamber of Commerce Community Partnership award.



Proceeds from Hearne Hardwood's 2023 Open House raffles were donated to Habitat for Humanity of Chester County.



Avon Grove High School FCA (Fellowship of Christian Athletes) hosted a school-wide handball tournament where students formed their own teams and played against each other. All of the proceeds from the tournament were donated to Habitat for Humanity.



Community Partnership Award:





Director of Operations Jason Pyrah

DID YOU KNOW?

Cars for Homes

Justin Cockburn Cars for Homes Donor, Chester County

"I was extremely blessed to receive this car from my parents in high school. Having grown up in the suburbs, it became my gateway to the world. This car drove me and my younger brothers to school and later to college. My gearhead brother made his first car modifications on it. It was instrumental in my life, as it brought me to volunteer work at HomeSharing Inc. my first job at UPS, and eventually to Allentown, PA, where I started my career as a software developer.

In Allentown, I started volunteering with Habitat for Humanity and really fell in love with the organization's mission and ethos. This Hyundai drove me to many a worksite on "Habitat Hill," a beautiful set of homes built by a group of dedicated and skilled volunteers on a hill overlooking Lehigh Valley.

As I've since moved near an area with multiple modes of public transportation, I have driven this car sparingly in the past few years. After serving my family and I faithfully for over 15 years, to me it feels right to donate my Hyundai to a cause I believe in and -- in some small way -- that this car was part of."



Donating a vehicle to Habitat for Humanity is a great way to support the work in our community. Proceeds from the sale of donated vehicles help provide construction materials to build Habitat homes. The process is fast and easy, and donations may qualify for a tax deduction. In 2023, HfHCC received over \$65,284 in revenue from donated vehicles.



The Square Foot Club is a unique group of loyal donors who make an impact all year long through monthly donations. These gifts give us a steady stream of income to ensure our programs are sustained throughout the year and allow us to properly plan for growth.

HfHCC has an active Legacy Foundation. Legacy giving allows donors to customize their giving to leave a lasting impact in a manner that is consistent with their charitable goals and financial situation. There are many options to choose from and some even provide financial benefits to you.



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